

VINITALY 2019 PARTICIPATION FEES

REGISTRATION FEES

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|--|-----------------------|
| Registration fee for Direct Exhibitors | € 700,00 + VAT |
| Registration fee Co-exhibitors | € 350,00 + VAT / each |
| Registration fee Represented Companies | € 250,00 + VAT / each |
| Registration Fee Foreign Represented Company (not Italian) | FREE. |

EXHIBITION SPACE RATES

| INDOOR AREA | APPLICATIONS SENT BY 1/9/2018 | APPLICATIONS SENT AFTER 2/9/2018 |
|---------------------------------|----------------------------------|-------------------------------------|
| Stand with 1 open side | € 206,00 + VAT/sqm | € 236,00 + VAT/sqm |
| Stand with 2 open sides | € 216,00 + VAT/sqm | € 246,00 + VAT/sqm |
| Stand with 3 open sides | € 226,00 + VAT/sqm | € 256,00 + VAT/sqm |
| Stand with 4 open sides | € 236,00 + VAT/sqm | € 266,00 + VAT/sqm |
| International Hall Stand | € 206,00 + VAT/sqm | € 206,00 + VAT/sqm |
| Upper level | € 58,00 + VAT/sqm | € 58,00 + VAT/sqm |

IMPORTANT: the European Commission has adopted a new Directive aiming at simplifying the VAT rules for services in EU. Veronafiere can exclude Italian VAT (22%) from the invoice if you provide a valid intercommunity VAT registration number on submission of the application form.

Non-EU members will have to provide a valid **V.A.T. registration Code** and/or a **Tax Identification Number** (subject to verification).

Without the above-mentioned VAT registration number and/or Tax Identification code, Italian VAT will be added to all invoices.

- Deadline to register at **discount rates:** **1 September 2018**
- Official **closing date** to register at Vinitaly 2018: **30 September 2018**
- Deadline to settle the total amount due for the exhibition space: **22 February 2019**

/ Minimum exhibit space: 12 sq.m. (3x4 or 4x3 meters with 1 open side)

The above-mentioned rates include the following services:

- ✓ Free registration and insertion in the Official Exhibitors Catalogue;
- ✓ One copy of the Official Catalogue, registration and insertion in the List of Exhibitors published on the event site;
- ✓ Insurance cover for civil liability risks for third-parties and insurance for other Exhibitor risks in accordance with the maximum sums and conditions envisaged in the General Regulations;
- ✓ Free advertising tax for stand as the limits defined in the General Regulations;
- ✓ Access to the Confidential Area includes services such as: purchase service for personalized invitation cards; freebadge service dedicated to the foreign operators, matching service with international buyers; inclusion of company News and consequent publication in the "Company News" area of the event site – Vinitaly.com;
- ✓ n. 150 electronic invitations for international operators: 4-day entrance ticket valid once a day, as specified in the dedicated service inside the Exhibitors' Exclusive Area starting from January 2019.
- ✓ Internet wireless connectivity:
Nr. 1 account for Direct Exhibitor Registration Fee / Nr. 1 account for each co-Exhibitor Registration Fee
- ✓ Electrical connection (n.1 connection) and electricity consumption (3 Kw every 16 sq.m.);
- ✓ Water services
- ✓ Stand cleaning (day before the event, evening cleaning for show days with vacuum cleaner for carpeting, emptying of wastepaper baskets, ashtrays and dusting of furnishings);
- ✓ Exhibitor Badges (n. 2 for Direct Exhibitor Registration Fee, n. 1 every 8 sq.m., n 2 for Co-exhibitors fee, n. 1 for Represented Company);
- ✓ Stand Service Stand (n. 3 for each Direct Exhibitor Registration Fee, n. 1 for every 16 sq.m.);
- ✓ Pass Park Auto (n. 1 for every Direct Exhibitor Registration Fee, n. 1 for every Co-exhibitor Registration fee)
- ✓ Heating-ventilation, general surveillance;
- ✓ General lighting of halls, information, sanitary facilities, first aid.
- ✓ Registration of 1 wine label to the selection for the "5starWines - The Book 2019" Guide

All items not specified in this document shall be referred to the dispositions of the Vinitaly General Regulations.

Should you have any further queries, do not hesitate to contact the Vinitaly Team:

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