

VINITALY 2020 PARTICIPATION FEES

REGISTRATION FEES

Registration fee for Direct Exhibitors	€ 700,00 + VAT
Registration fee Co-exhibitors	€ 350,00 + VAT / each
Registration fee Brand or Trademarks	€ 350,00 + VAT / each
Registration fee Represented Companies	€ 300,00 + VAT / each
Registration Fee Foreign Represented Company (not Italian)	FREE.

EXHIBITION SPACE RATES

INDOOR AREA	APPLICATIONS SENT <u>BY</u> 31st August 2019	APPLICATIONS SENT AFTER 1st September 2019
Stand with 1 open side	€ 210,00 + VAT/sqm	€ 240,00 + VAT/sqm
Stand with 2 open sides	€ 220,00 + VAT/sqm	€ 25000+ VAT/sqm
Stand with 3 open sides	€ 230,00 + VAT/sqm	€ 260,00 + VAT/sqm
Stand with 4 open sides	€ 240,00 + VAT/sqm	€ 270,00 + VAT/sqm
International Hall Stand	€ 210,00 + VAT/sqm	€ 210,00 + VAT/sqm
Upper level	€ 60,00 + VAT/sqm	€ 60,00 + VAT/sqm

IMPORTANT: the European Commission has adopted a new Directive aiming at simplifying the VAT rules for services in EU. Veronafiere can exclude Italian VAT (22%) from the invoice if you provide a valid intercommunity VAT registration number on submission of the application form.

Non-EU members will have to provide a valid **V.A.T. registration Code** and/or a **Tax Identification Number** (subject to verification).

Without the above-mentioned VAT registration number and/or Tax Identification code, Italian VAT will be added to all invoices.

- Deadline to register at **discount rates:** **31st August 2019**
- Official **closing date** to register at Vinitaly 2020: **30th September 2019**
- Deadline to settle the total amount due for the exhibition space: **21st February 2020**

/ Minimum exhibit space: 12 sq.m. (3x4 or 4x3 meters with 1 open side)

The above-mentioned rates include the following services:

- ✓ Free registration and insertion in the Official Exhibitors Catalogue;
- ✓ One copy of the Official Catalogue, registration and insertion in the List of Exhibitors published on the event site;
- ✓ Insurance cover for civil liability risks for third-parties and insurance for other Exhibitor risks in accordance with the maximum sums and conditions envisaged in the General Regulations;
- ✓ Free advertising tax for stand as the limits defined in the General Regulations;
- ✓ Access to the Confidential Area includes services such as: purchase service for personalized invitation cards; freebadge service dedicated to the foreign operators, matching service with international buyers; inclusion of company News and consequent publication in the "Company News" area of the event site – Vinitaly.com;
- ✓ n. 80 electronic invitations for international operators: 4-day entrance ticket valid once a day, as specified in the dedicated service inside the Exhibitors' Exclusive Area.
- ✓ Internet wireless connectivity:
Nr. 1 account for Direct Exhibitor Registration Fee / Nr. 1 account for each co-Exhibitor Registration Fee
- ✓ Electrical connection (n.1 connection) and electricity consumption (3 Kw every 16 sq.m.);
- ✓ Water services
- ✓ Stand cleaning (day before the event, evening cleaning for show days with vacuum cleaner for carpeting, emptying of wastepaper baskets, ashtrays and dusting of furnishings);
- ✓ Exhibitor Badges (n. 2 for Direct Exhibitor Registration Fee, n. 1 every 8 sq.m., n 2 for Co-exhibitors fee, n. 1 for Represented Company);
- ✓ Stand Service Stand (n. 3 for each Direct Exhibitor Registration Fee, n. 1 for every 16 sq.m.);
- ✓ Heating-ventilation, general surveillance;
- ✓ General lighting of halls, information, sanitary facilities, first aid.

Should you have any further queries, do not hesitate to contact the **Vinitaly Team**:

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