



28th International Enological
and Bottling Equipment Exhibition
Fiera Milano Rho, 19th-22nd November 2019

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FIERA MILANO

Company

Address Town

Postcode County Country

Tel. Fax

E-mail Web

VAT No. / Taxpayer identification No. Legal representative

Buyer details

Name Job

Tel. Mobile

E-mail

Position in the company

- Owner
 - CEO
 - General manager
 - Oenologist
 - Agronome
 - Purchasing manager
 - Other, specify
- Are you a decision maker? yes no

Knowledge of foreign languages

- Are you able to conduct negotiations in Italian? yes no
- Are you able to conduct negotiations in English? yes no
- Knowledge of other foreign languages French German Spanish Russian
- Other specify:
- Do you need the invitation for the VISA: yes no

Is this the first time your company takes part at SIMEI?

- yes no

How many trade fairs of this sector – domestic and international – do you visit each year?

- 0 1 2/4 more than 5

Which of these?

- Vinitech (France) Enomaq (Spain) Sitevi (France) drinktec (Germany)

Tick the exhibition area of interest:

- Raw materials, chemicals and biologicals
- Manufacturing equipment and process technologies (prime conveyors, homogenizers, crushers, sampling valves, presses...)
- Fermentation and ageing containers (tanks, casks, barrels and barriques...)
- Filters and filtering plants
- Bottling and filling (rinsers, driers, sterilizing equipment; level fillers, dosagers...)
- Sealing machines (capsule dispensers, capsuling machines, wiring machines; cappers and corks...)
- Inspectors, graders and monitoring equipment
- Containers (bottles, cans, bag in box...)
- PET area (preforms, granulates, blow-moulders...)
- Measuring equipment and products (thermometers, laboratory equipment...)
- Washing machines and products
- Closures (capsules, corks, synthetic closures, screw and metal caps, plastic caps...)
- Labelling and printing systems (labels, labellers, coders and markers, sleeves e sleeving machines...)
- Packaging and in-house transport
- Transversal equipment and products: (pumps; valves, manholes doors, pipe fittings; floor and wall coatings; winery implements and supplies; control panels; motors, geared motors and compressors; conveyor beltings, chains...)
- Services (business softwares, winery design, waste processing disposal and recycling...)

Company data

Number of employees

- <10
 11-50
 51-100
 >101

Average overall turnover in the last three years (including exports)

- up to 775.000
 from 775.000 to 1.550.000
 from 1.550.000 to 2.580.000
 from 2.580.000 to 5.160.000
 from 5.160.000 to 7.740.000
 from 7.740.000 to 10.500.000
 from 10.500.000 to 15.480.000
 from 15.480.000 to 20.000.000
 from 20.000.000 to 50.000.000
 from 50.000.000 to 100.000.000
 over 100.000.000

Average exports turnover in the last three years

- up to 775.000
 from 775.000 to 1.550.000
 v 1.550.000 to 2.580.000
 from 2.580.000 to 5.160.000
 from 5.160.000 to 7.740.000
 from 7.740.000 to 10.500.000
 from 10.500.000 to 15.480.000
 from 15.480.000 to 20.000.000
 from 20.000.000 to 50.000.000
 from 50.000.000 to 100.000.000
 over 100.000.000

Average quantity processed in the last three years

- up to 10.000 hectolitres
 from 10.000 to 25.000 hectolitres
 from 25.000 to 50.000 hectolitres
 from 50.000 to 100.000 hectolitres
 oltre 100.000 hectolitres

Purchase volume 2017-2018

- € 250.000 - 500.000
 € 500.000 - 1.000.000
 € 1.000.000 - 5.000.000
 € 5.000.000 - 10.000.000
 € 10.000.000 - 20.000.000
 > € 20.000.000

Activity of your company

- Olive-grower -Concessionaire
 -Vine-grower -Representative
 -Wine-grower -Bottler
 -Wine-producers' co-operative -Producer
 -Trader

Sector of your company

- Vinegar -Oil
 -Water -Olives
 -Drinks -Cider
 -Beer -Soft drinks
 -Energy Drinks -Sparkling wine
 -Milk -Juices
 -Machines and/or equipments and/or products for drinks -Spirits
 -Machines and/or equipments and/or products for enology -Wine
 -Machines and/or equipments and/or products for viticulture

Consent

In relation to the information given to me under Article 13 of Legislative Decree no. 196/2003, I hereby give my consent (cross appropriate box):

- for the development of customer profiles;
 for sending notifications, information, newsletters, studies and research and advertising materials, that may also be in a personalised form, regarding the trade exhibitions managed by the organisation, for the carrying out of market research using both automated contacts (electronic mail, fax) and traditional contacts (paper mail, calls via operator)
 for sending notifications, information, newsletters, studies and research and advertising materials, that may also be in a personalised form, regarding third party products and services using both automated contacts (electronic mail, fax) and traditional contacts (paper mail, calls via operator)

Date Stampo and legible signature