

La famiglia italiana della frutta

#### **About us**



✓ We are a big Italian family-run company dealing with growing, import and distribution of fresh fruit and vegetables since 1940



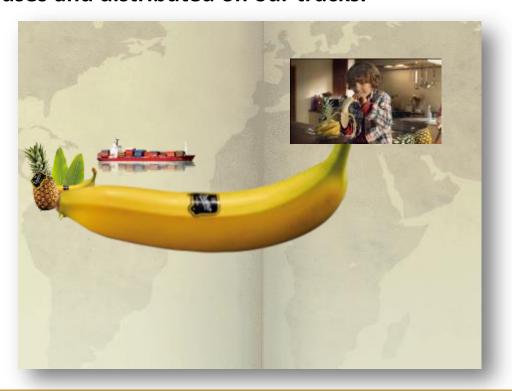
#### How we work

- ✓ We always try to meet the needs of customers and suppliers and to grow with them
- ✓ Our goal is to building long term relationships with our partners based upon honesty and fairness
- ✓ We are a solid and structured group, but pliant and flexible at the same time like family companies



### **Our products**

✓ Our fruit grows in our plantations, is shipped to Europe on our vessels, unloaded and moved at our ports, stored in our warehouses and distributed on our trucks.





#### **Our products**



- ✓ EXTRA PREMIUM <u>BANANAS</u> and <u>PINEAPPLES</u>
- Most of the fruit is grown in our own plantations
- ✓ All our suppliers are certified according to international standards



#### What the brand guarantees

- ✓ We are a big Italian family-run company
- ✓ We have an experienced know how
- ✓ Human relationships are still important for us
- ✓ We are fast and flexible



# What we are doing on Italian market - Spot tv -





# What we are doing on Italian market - Press campaign -





## What we are doing on Italian market - Billboards -



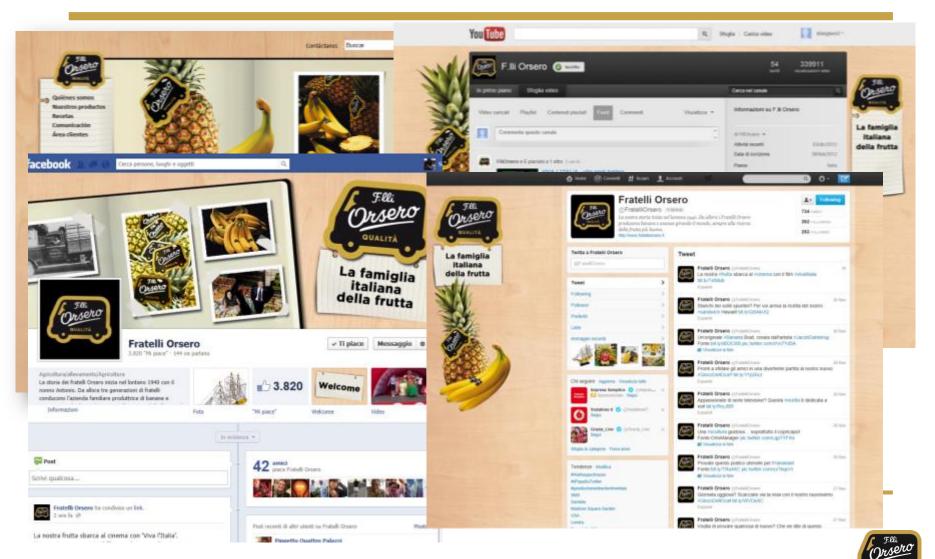


# What we are doing on Italian market - Sponsorship -





## What we are doing on Italian market - Web, Facebook, Twitter e YouTube -



## What we are doing on Italian market - Events and Fairs -





### What we are doing on Italian market

- Web-site pages dedicated to 'F.lli Orsero in the kitchen' -





### **Packaging options for bananas**

#### **Bulk product**

Standard bulk (19 kg. net weight)

New: Reduced Packaging (8,5 kg. net weight)



#### **Repacked product**

Trayed bananas

Flow-pack multi-fruit bananas

Flow-pack mono-fruit (banana snack) bananas





### 'F.lli Orsero' trayed bananas





- **✓** Attractive graphics
- ✓ Increased shelf life for the product

Recipes included inside the tray



### 'F.lli Orsero' Flow-pack multi-fruit bananas



Longer shelf life, less scrap and excellent level of hygiene



✓ Brand prominently, nutritional values on the back



### 'F.lli Orsero' Flow-pack mono-fruit bananas (banana snack)















## 'F.lli Orsero' visual instruments for shopping areas





## **Packaging options for pineapples**

Bulk product: Standard bulk, sizes 5 to 8

#### Prepacked product:

Standard bulk, with equatorial ribbon around the fruit Single fruit «Gift Box»













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